

# **About RiSiKo**

# RiSiKo is German for "taking calculated risks to achieve extraordinary returns".

Incorporated in 2014, RiSiKo Consulting LLP is a business consulting and advisory form, specializing in risk management, turnaround strategies and scaling-up family managed businesses. The company caters to clients across industries and business environments within India, Dubai and USA.

# Our Capabilities

From Risk to Reward, RiSiKo lends its expertise to your business, providing an edge over competition and enabling it to exceed its potential. We develop strategic interventions within the professional and managerial frameworks, to support key business activities.



# Our focus areas

#### **Risk Advisory**



Identifying and analyzing key risk areas, and developing a suitable mitigation strategy.

# 1111

**Turnaround & Crisis Management** 

Reviving your business from a financial and/ or operational setback and ensuring business continuity.

#### **Valuation & Forensic Analysis**



A high-quality audit, assurance and fair valuation, Fraud & Forensic Analysis to enable smooth business functioning.



**Transaction Advisory** 

Strategies for managing capital by raising, investing and optimizing spending across transactions.

### Retainership & Outsourcing



Ensuring cost efficiency, accountability and expert support for enhanced productivity.



#### **Lender Relationship Management**

Enabling ease in establishing funding relationship as well as maintaining post-funding relationship, paperwork and functionality guidance.





Identifying the most pragmatic option to imbibe potential growth and secured financial structuring.



#### **Family Owned Business Transformation**

Transforming your Family Owned Business to gear up for the next generation.



# Advantage RiSiKo

RiSiKo believes in the partnership approach. Excellence in our area of expertise, extensive reach and a culture of unwavering business ethics is what defines us. At RiSiKo, we work very closely with our clients to deliver exceptional, effective and sustainable results.

### **Our Services**

#### **Risk Advisory**

As businesses spread across the globe, effective risk management has emerged as a strategic business enabler. Effective Risk Advisory includes identifying key risks areas, assessing their impacts, and developing appropriate strategies and procedures to control and/or mitigate exposures.

At RiSiKo, we help you design internal control and compliance strategies for ensuring continuity of critical business operations. Our aim is to develop pragmatic response strategies to minimize threats, spot opportunities and help you capitalize on them.

#### **Service Offerings**

- Risk based Internal Audit
- KYC Audit
- AML Audit
- Enterprise Risk Management (ERM)
- Process Audit SOP Drafting & Implementation
- Risk Mitigation Exercise
- Internal Audit Department Formation
- Control & Efficiency Testing
- Compliance Review & Certification



#### **Turnaround & Crisis Management**

Unfavorable micro and macroeconomic situations often challenge the survival of a large number of companies. In times of crisis, a business can benefit through expert guidance and unbiased external intervention. Radical turnaround strategies and fresh perspectives are often required to get a company back in the green.

At RiSiKo, we work closely with the management teams at sick and defunct organizations to develop appropriate road map and sound implement strategies to achieve timely and effective turnaround.

- Performance Improvement Exercise
- Guidance to Board
- Board Charter
- Conflict Management
- Dispute & Settlement
- Cost Control Audit
- Cost Reduction Exercise
- Crisis Cash Flow Management
- Debt Restructuring
- Support in Bankruptcy/Chapter 11( Similar to BIFR/SICA)

#### **Valuation & Forensic Analysis**

Companies tend to overlook their possible exposure to internal fraud and malfunctions enabling an even higher risk. They often require expert intervention to identify and assess such imperative operations, study the vital processes, and identify the gaps of performance by lending our collaborative and high-end forensic expertise.

RiSiKo Valuation Analysis helps organizations to enhance transparency and authenticity in finance, management and IT, by offering qualitative fair valuation and status of feasibility reporting across activities.

#### **Service Offerings**

- Project Valuation
- Anti-Fraud Program (AFP) & Controls
- Forensic Audit
- Mystery Audit
- Fraud Investigation
- International Unit Forensic Audit

#### **Transaction Advisory**

Effective transaction management allows an organization to leverage strategic opportunities in the market by raising (equity and debt), investing and optimising spending across transactions.

From due-diligence and finance management to internal process and post-transaction issues, RiSiKo offers end-to-end solutions for smooth functioning of capital borrowings and business modelling.

- · Legal & Financial Due Diligence
- Fund Raising
- Cost of Borrowing (COB) Audit
- Project Finance
- Merger & Acquisition
- Post-Merger Integration Support



#### **Retainership & Outsourcing**

Managing resource is the most intricate challenge faced by any enterprise. As business complexities increase, an organization needs to channelize its core resources towards the most business-critical tasks while the peripheral tasks need to be outsourced.

RiSiKo helps you identify the non-core tasks and zero-in on the right strategic outsourcing partners (either within, or outside the ambit of RiSiKo) who can work as the extended arm of your company. We help you to select the most appropriate and the most qualified strategic outsourcing partners for your specific needs. From payroll and accounting and human resource to back-office tasks and marketing, RiSiKo helps you "do more with less...

#### **Service Offerings**

- Outsourcing-Payroll & Accounting
- Retainership
- Audit Preparedness
- Support in Road Show
- Data Analytical & Mining
- International Unit Forensic Audit



#### **Lender Relationship Management**

Having being associated with both legs of the transaction our experience in and around finance gives us a competitive advantage in carrying out Lender Relationship Management. From compliance, due diligence to dispute and settlement management and agreement paperwork, we ensure smooth functioning.

Our network across the market – with business houses as well as financial institutions, enable us at RiSiKo to make funding crisp, easy and cost efficient for your business.

- Lender Monitoring Audit
- Lender Dispute Management & Resolution
- CDR Preparedness & Implementation
- Financing Agreement Covenant & Compliance Management
- Banker's Relationship & Meetings (JLM, JLF)
- Handling NPA, DRT & Bank Settlement Matters
- Investment Performance Audit

#### **Strategic & Financial Advisory**

A good decision at the right time gives the most fruitful outcome for an enterprise. However, self-doubt and opinion unrest among the top management makes it a trudge. RiSiKo lends professional and pragmatic guidelines for the management in their strategic and financial dilemmas. With the promising quality service, we aim in working with integrity and passion like for one our own ventures. We take several joint responsibilities in the process ensuring the least stakes.

#### **Service Offerings**

- CEO Office Decision Making Guidance
- Critical Project Viability Test
- Strategic Consulting
- Financial Consulting
- Expansion & Reduction
- Performance Management
- KPI & Scorecard- Development & Implementation
- MIS & Reporting Framework
- · Guidance in Annual Business Planning
- Building Business/Operating Model



#### **Family Owned Business Transformation**

As a business house, we have been closely associated with several Family Owned Business (FOB) Houses. Together with an understanding of vision and mission of the proprietors of the FOB, the wide horizon of corporate functionality makes it an easy transformational process. It is in RiSiKo's expert scope to undertake the SWOT analysis and design a well-defined blue print of the present and future transformation strategy and we partner with you to achieve smooth implementation of all transformation strategy.

- Guiding Family Owned Businesses
- Conflict Management
- Dispute Resolution
- Arbitration
- Crisis Management
- Expansion, Splits & Partition
- Succession Planning
- Transformation Planning & Implementation
- Decision Making Validation



RiSiKo accounts its competitive advantage over other service providers through its "expertise across domains". The combination of flexible business practices and utmost proficiency in project delivery causes us to focus all our energies towards client satisfaction and improved operations.

With our ability to identify international challenges and determine appropriate solutions, our aim is to help your business gain a cutting-edge in the global market. Together with management consultancy, audit and assurance services, our functions also include general compliance offerings across extensive industries in Private, Public, Government, and Not for Profit Organizations.

At RiSiKo, we leverage our expertise and global network to create a better tomorrow for you. Our team of experienced professionals persistently works to change the faces of your risks into rewards. We nurture your business with utmost responsibility to ensure consistency, accountability and excellence in all our operations.

# Our services span across domains like



- Education & E-Learning
- Engineering & Construction
- Financial Services
- Freight Forwarding & Logistics
- Health Services

- IT, Ties
- Leisure, Tourism & Hospitality
- Manufacturing
- Technology
- Media & Telecommunication
- Natural Resources
- Renewable Energy
- Not-for-Profit
- Pharmaceutical, nutraceutical
- Real Estate & Infrastructure
- Retail & E-Commerce

Over 27 years of combined experiences, RiSiKo Executive team is well versed to work with clients which operates in nearly every industry and sector in India and internationally, and they engage RiSiKo for their unique Partnering approach which matters to the most. Executive team has hands on experience on executing various projects in India as well as across global region.

## Vimlesh Chaurasia



#### **Vimlesh Chaurasia**

Founder & Managing Partner Phone: +91-9833706486

Email: vimlesh.chaurasia@risikollp.com

#### **Industry Experience**

Pharmaceuticals, Nutraceuticals & Distribution Family Owned Business Houses Banks, Stock Broking & Financial Services Manufacturing Natural Resources, Renewable Energy

#### **Country Experience**

India, Cambodia, Dubai, Ukraine, Moldova, CIS, Moscow, Kazak, Hong Kong, USA, Hungary

Mr. Chaurasia, co-founder of RiSiKo Consulting LLP, has worked in various capacities and roles across India, USA, Southeast Asia and the CIS region. During these engagements, he has conducted and coordinated various Internal Audits, Process Control Audits and Business Enterprise Risks Assessments as well as forensic due diligence investigations for financial institutions and organizations.

He has provided Strategic and Financial Advisory cum counsel to multinational clients and large family owned businesses in the Pharmaceuticals and Nutraceuticals sector. His strategic inputs regarding compliance and risks associated with their investments in India, USA, and South East Asia and the CIS region have immensely benefited his clients.

Prior to RiSiKo, Mr. Chaurasia was a Director with a leading Indian advisory firm specializing in Internal Audits, Risk Advisory and Transaction Advisory. He was responsible for setting up a network of high-level business contacts across domains and managing relationships and projects across geographies. While working with this Indian advisory firm, he was able to set up various quality benchmarks for audit and certification of financial services. He also worked closely with the Indian regulatory authorities for developing education and awareness campaigns to improve quality of audit and certification. He was also actively involved in various business communications and business development activities like writing whitepapers, concept notes and compliance checklists.

Within RiSiKo, Mr. Chaurasia was instrumental in facilitating the sale of assets worth 100+ Million USD in USA. He was also engaged as a strategic and financial advisor for bankruptcy proceeding filed under Chapter 11 of USA Bankruptcy Code. He was also involved in a case of termination of liquidation proceeding in Budapest, Hungary for one of the Indian client. Further, he has been instrumental in strategic decision-making, and validation of investment decisions on behalf of CEO Office and Board of Directors.

## Hiren Doshi



#### **Hiren Doshi**

Founder & Managing Partner
Phone: +91-9867169761

Email: hiren.doshi@risikollp.com

#### **Industry Experience**

Pharmaceuticals, Nutraceuticals & Distribution Family Owned Business Houses Manufacturing Real Estate & Infrastructure Hotel, Travel & Tourism

#### **Country Experience**

India, China, Mexico, Spain, Dubai, USA, Hungary

Mr. Doshi, the co-founder of RiSiKo Consulting LLP, was enrolled as a member of the ICAI in 2006.

Mr. Doshi specializes in Internal Audits, System, Process & Control reviews, Enterprise Risk Assessments, Fraud Investigations, Financial Due Diligence, etc. for Family Owned Businesses, SMEs and Large Corporates in India. He has provided Strategic and Financial advisory services to multinational clients across USA, South America, South East Asia region.

Prior to RiSiKo, Mr. Doshi was a Director with a leading Indian advisory firm specializing in Internal Audits, Risk Advisory and Transaction Advisory. He was responsible for setting up a network of high-level business contacts across domains and managing relationships and projects across geographies. He was also actively involved in various business communications and business development activities like writing whitepapers, concept notes and compliance checklists.

Within RiSiKo, Mr. Doshi was instrumental in facilitating the sale of assets worth 100+ Million USD in USA. He was also engaged as a strategic and financial advisor for bankruptcy proceeding filed under Chapter 11 of USA Bankruptcy Code. He was also involved in a case of termination of liquidation proceeding in Budapest, Hungary for one of the Indian client. Further, he has been instrumental in strategic decision-making, and validation of investment decisions on behalf of CEO Office and Board of Directors.



### **RiSiKo Consulting LLP**

A-708, Jaswanti Allied Business Centre, Kanchpada, Ramchandra Lane, Malad (West), Mumbai – 400064 Call: +91-22-6523 5544 / +91-22-4971 7833

#### **Dubai Office**

Business Centres Logistics City, Dubai Aviation City, P.O. Box 390667, Dubai, UAE | Call - +971 55 886 8397



Email: info@risikollp.com

Skype: risikollp www.risikollp.com